SECURE
EXCHANGE SOLUTIONS
A CENTAURI HEALTH SOLUTIONS® COMPANY

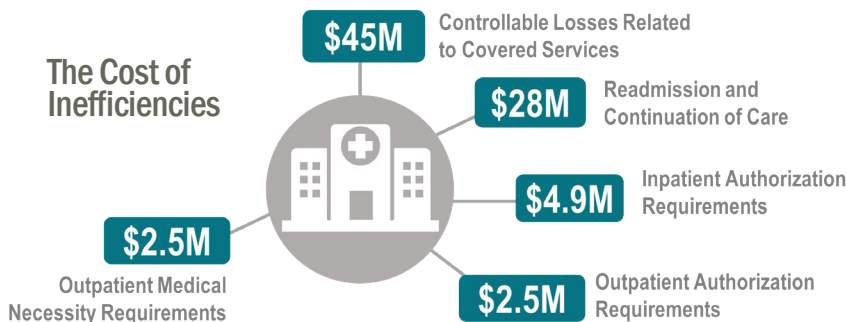# Make Informed Decisions, Speed Prior Authorizations and Eliminate Risk

SES SPOT uses advanced artificial intelligence (AI) to increase the speed and accuracy of real-time decision support for providers. By evaluating clinical orders in real time, SES SPOT gives providers insights to make informed decisions at critical points across the care continuum.

SES SPOT integrates into the physician order workflow, expediting prior authorizations while managing provider risk.

SES SPOT:
- **Evaluates Clinical Orders in Real Time**
- **Speeds Prior Authorizations**
- **Reduces Claim Denials**
- **Enhances Cost Controls**
- **Improves Efficiencies**

The Cost of Inefficiencies

- **$45M** Controllable Losses Related to Covered Services
- **$28M** Readmission and Continuation of Care
- **$4.9M** Inpatient Authorization Requirements
- **$2.5M** Outpatient Authorization Requirements
- **$2.5M** Outpatient Medical Necessity Requirements

Gain Insights. Make Decisions. Manage Risk.
- Effectively conveys insurance coverage for treatments and procedures
- Minimizes denied/pended prior authorizations
- Reduces/streamlines overall interactions with payers
- Increases patient satisfaction by eliminating coverage surprises
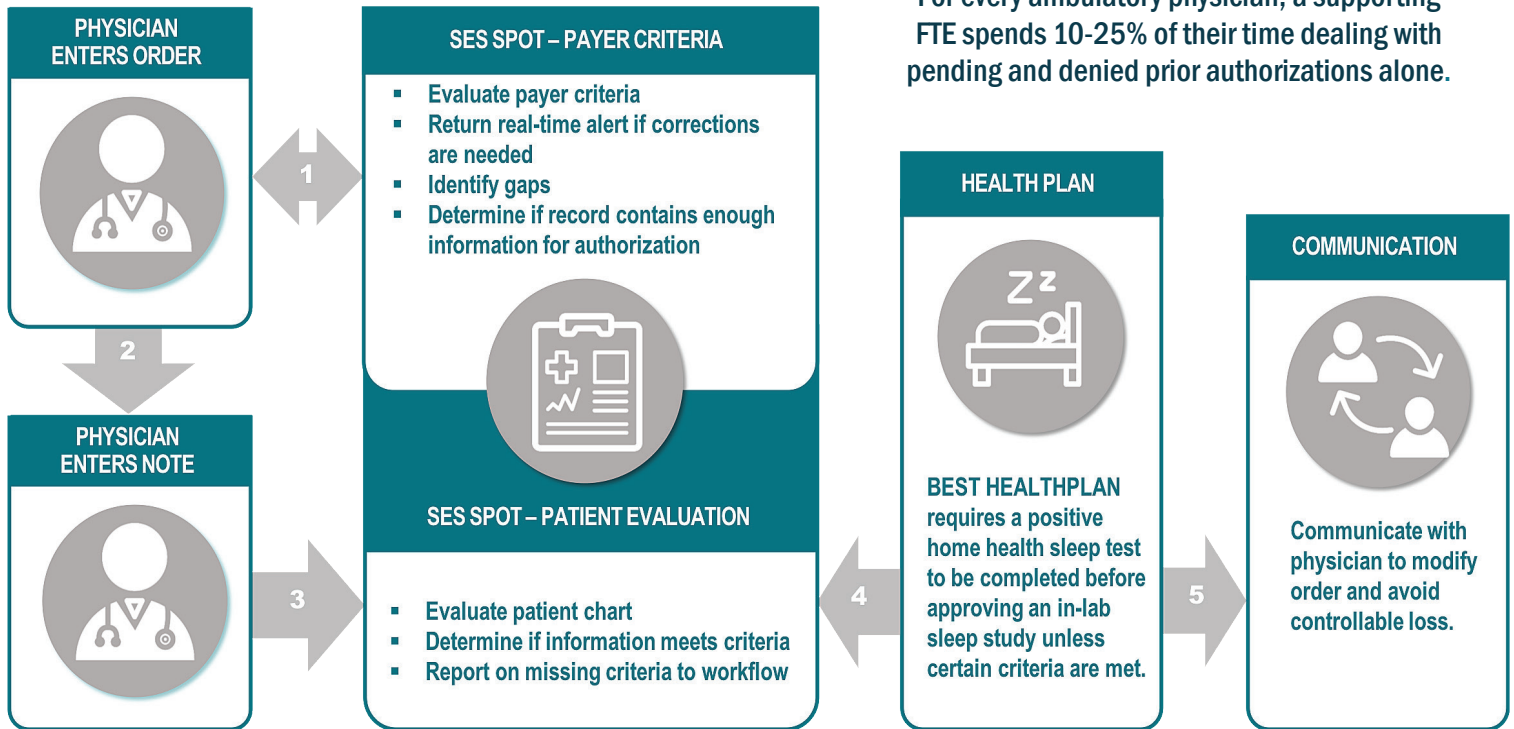- Speeds reimbursements

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SES-SPOT delivers real-time critical insights that speed the prior authorization process while ensuring the appropriate payer coverage criteria are met.

Highlights

- **Eliminates the administrative burden** of reviewing clinical information and payer coverage criteria
- **Improves accuracy** of clinical information review and decision-making
- **Frees time** for providers to deliver cost-effective treatments, enhanced patient care
- **Streamlines clinical data** exchange with payers
- **Meets the highest** privacy and security industry standards
- **Easily integrates** into existing workflows
- **Flexible deployment** options via application or secure cloud service

SES SPOT Provider Workflow

PHYSICIAN ENTERS ORDER

SES SPOT – PAYER CRITERIA
- Evaluate payer criteria
- Return real-time alert if corrections are needed
- Identify gaps
- Determine if record contains enough information for authorization

PHYSICIAN ENTERS NOTE

SES SPOT – PATIENT EVALUATION
- Evaluate patient chart
- Determine if information meets criteria
- Report on missing criteria to workflow

HEALTH PLAN

BEST HEALTHPLAN requires a positive home health sleep test to be completed before approving an in-lab sleep study unless certain criteria are met.

COMMUNICATION

Communicate with physician to modify order and avoid controllable loss.

For every ambulatory physician, a supporting FTE spends 10-25% of their time dealing with pending and denied prior authorizations alone.

Medical Review is Costly

Medical Review is costly and labor intensive for healthcare providers. Providers must constantly balance delivering exceptional patient care with achieving ROI. Limited perspective on payer criteria puts providers at risk for unpaid procedures due to lack of coverage

Timely and accurate decision support that adheres to established medical criteria and the thousands of strict payer coverage guidelines mitigates this risk and improves ROI.

SES SPOT's AI automated process delivers accurate chart review information for prior authorizations and to evaluate coverage, giving users increased confidence in decision-making about patient care.

By using AI to locate critical insights within the medical record, SES SPOT reduces controllable losses and streamlines the flow of clinical data to payers (including converting paper/ scanned documents into structured data, applying filters to ensure correct payer, and more).

Secure Exchange Solutions adheres to HIPAA privacy and security standards. Our technology supports all aspects of a secure messaging infrastructure and is compliant with the current version of the Applicability Statement for Secure Health Transport.

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Who we serve.
Hospitals, providers, pharmacies, health plans and application partners rely on SES to exchange and analyze health care information.

Hospitals & Health Systems | Public & Commercial Health Plans | Post Acute Care Providers | Pharmacies | 90 Integrated EHR & Health Application Vendors | 300+ EHRs in the Trust Community