SECURE
EXCHANGE SOLUTIONS
A CENTAURI HEALTH SOLUTIONS® COMPANY
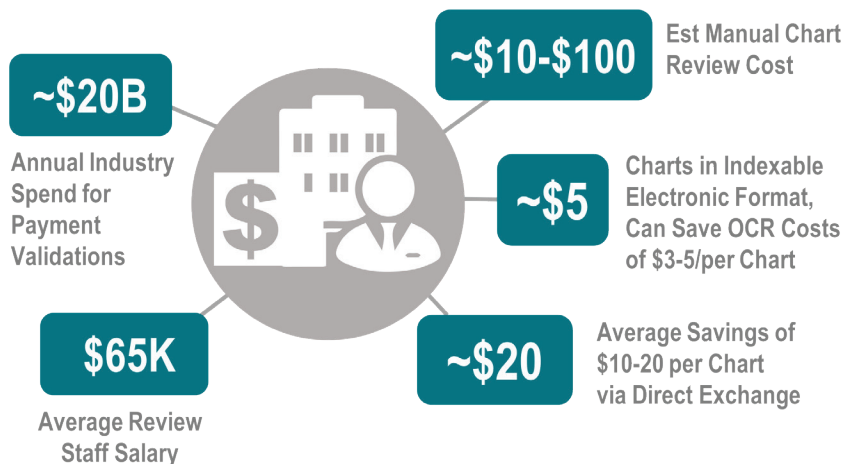
Real-time Clinical Data Review Saves Time, Money

SES SPOT accelerates the transition to value-based reimbursement by providing health plans with an efficient and cost-effective approach to managing the labor-intensive process of validating clinical information from medical records.

Collecting, exchanging, normalizing and validating clinical data is expensive and time-consuming for everyone involved. **SES SPOT** electronically identifies critical insights in the medical record and provides reliable health data to speed decision-making for prior authorization requests, claims reimbursement and more.

By eliminating the inefficiencies of clinical data acquisition and review, **SES SPOT** is accelerating the transition to value-based reimbursement, reducing cost and risk.

The Metrics of Automated Review

~$20B
Annual Industry Spend for Payment Validations

~$10-$100
Est Manual Chart Review Cost

~$5
Charts in Indexable Electronic Format, Can Save OCR Costs of $3-5/per Chart

$65K
Average Review Staff Salary

~$20
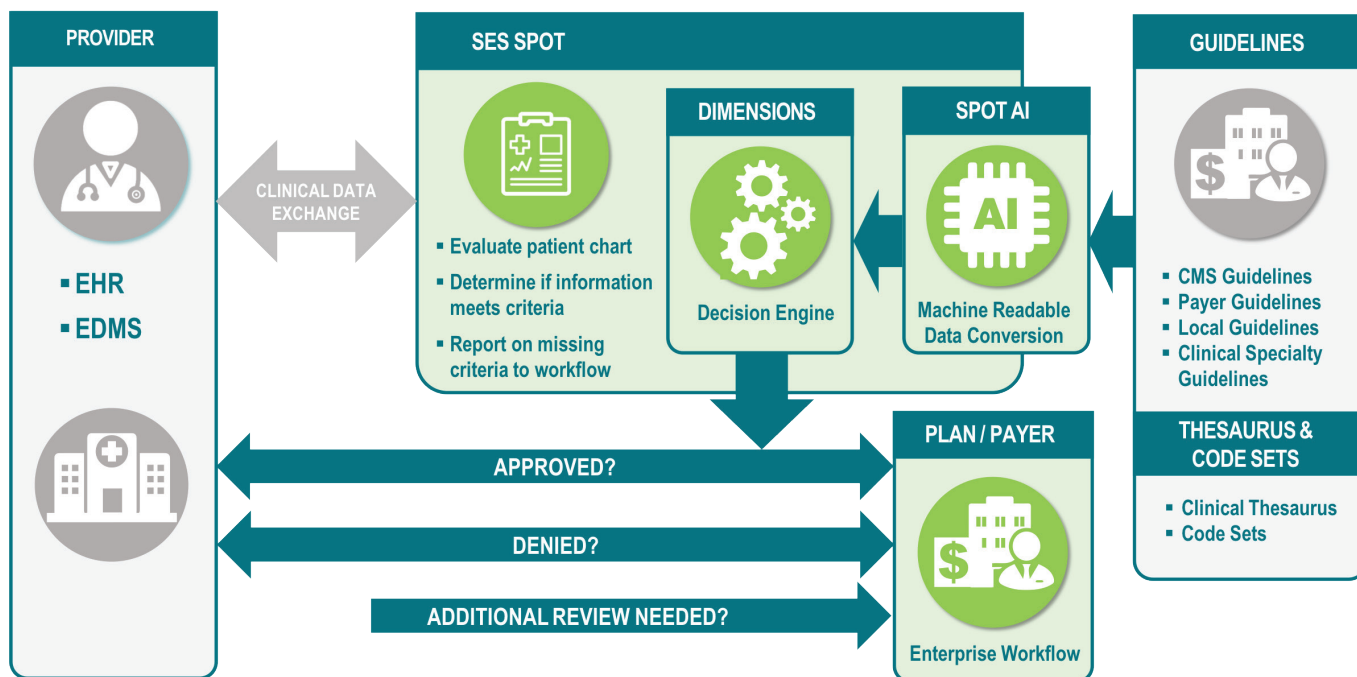Average Savings of $10-20 per Chart via Direct Exchange

Accessing clinical data is time consuming and costly. In fact, manual record review to validate criteria costs $10 to over $100 per review.

Highlights

SES SPOT converts key content from text documents into quantitative, actionable insights. **SES SPOT** evaluates typed or dictated notes and codified data (e.g. CCDA) medical records together with medical guidelines, returning responses to the enterprise workflow.

SES SPOT

- Absorbs existing guidelines, and can be tailored locally
- Leverages SES FETCH for automating the medical record retrieval and indexing process
- Is a deployed application or a secure cloud service, is scalable and meets the highest industry standards for privacy and security
- Integrates into existing workflows

Accelerate the Transition to Value-Based Reimbursement

SES SPOT delivers consistent, accurate data to speed decisions for:

- Unnecessary Testing, Drugs, and Procedures
- Claims Denial Management
- Risk Adjustment
- HEDIS and Stars
- Prior Authorization
- Program Integrity
- Utilization Review

PROVIDER

- EHR
- EDMS

CLINICAL DATA EXCHANGE

SES SPOT

- Evaluate patient chart
- Determine if information meets criteria
- Report on missing criteria to workflow

DIMENSIONS

Decision Engine

SPOT AI

AI

Machine Readable Data Conversion

GUIDELINES

- CMS Guidelines
- Payer Guidelines
- Local Guidelines
- Clinical Specialty Guidelines

THESAURUS & CODE SETS

- Clinical Thesaurus
- Code Sets

APPROVED?

DENIED?

ADDITIONAL REVIEW NEEDED?

PLAN / PAYER

$

Enterprise Workflow

Medical Review is Costly

Health plans and payers spend approximately $20 billion annually to validate payments. Plans want to reduce costs while improving the speed, quality and accuracy of reviews.

SES SPOT

- Uses Artificial Intelligence (AI) to cross-walk vocabularies and standards (including CPT®, ICD-10-CM, LOINC®, and SNOMED CT®).
- Reviews HCCs and related criteria for risk adjustment and quality.
- Allows for users to modify existing or create additional criteria.
- Returns results in easy to use methods as part of the workflow

Configurable to Your Requirements

SES SPOT Dimensions can be tailored to specific requirements of payers review teams.

- **Ontology** — A default ontology (synonyms and related codes) is provided but it can be modified specifically for each Dimension (algorithms for specific service/item).

- **Criteria** — SES preloads published criteria for Dimensions. However, the payer can make modifications to add specificity such as timing requirements or how to handle conflicting information.
- **Logic** — The user can change how the criteria are applied to include new criteria, not evaluate criteria (even though in published information), etc.

Security

- **Secure Infrastructure:** Robust, secure, highly elastic, scalable cloud service
- **Privacy and Security:** Rigorous security technologies and processes to enforce adherence to HIPAA privacy and security standards including end-to-end encryption and testing
- **Audited and Accredited**

Who we serve.
Hospitals, providers, pharmacies, health plans and application partners rely on SES to exchange and analyze health care information.

Hospitals & Health Systems

Public & Commercial Health Plans

Post Acute Care Providers

Pharmacies

90 Integrated EHR & Health Application Vendors

300+ EHRs in the Trust Community

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